Title:
The Unifying Negotiation Framework: An Organizing Meta-narrative of Environmental Discourse.

Abstract:
The Unifying Negotiation Framework is an integrative model of public policy decisionmaking. It was developed jointly by American and European researchers who share an interest in natural resource/environmental negotiation. The goals behind developing the Framework are 1) to help young scholars of environmental negotiation get a handle on the various disciplinary perspectives that offer some relevant insights and 2) to provide practitioners with a measure of guidance as they design processes that promote collaborative environmental discourse and decision-making. The Framework has broad applicability across a wide range of issues, scales, and cultural contexts.